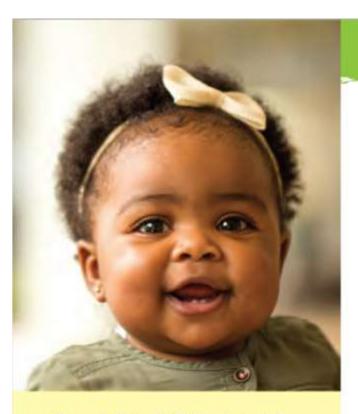
Annual Report



2019



Community Services for Children, Inc. is a leader in providing early childhood education and family services for economically disadvantaged throughout 17 counties of Northeast PA. Headquartered in Allentown, with offices in 10 counties, Community Services for Children is a 501-c-3 not for profit organization employing 410 individuals who are committed to ensuring a successful future for children.

Community Services for Children (CSC)'s mission is to prepare young children and their families to succeed in learning and in life through comprehensive, innovative, leading edge services. We believe that every child should have equal opportunity for success, and that early experiences shape the future. We believe that parents are the child's first and most important teacher, and children grow in the context of the family and community experience. We are committed to providing the care necessary to ensure that every vulnerable family can have a bright future. Community Services for Children has core values of honesty, innovation, respect, excellence and stewardship, which guide all of our services.

CSC is a 501-c-3 not-for-profit organization employing over 400 staff.



Community Services for Children

Program Overview

- Early Learning Resource Centers- CSC operates the Early Learning Resource Center's core programs within 5 regions, or 17 counties whose goal is to increase access to and quality of early learning supports for families with young children. A one-stop hub of information and assistance, the ELRC's provide family assessments, resource and referrals services, applications and eligibility services for the Child Care Works program, and Quality supports and technical assistance for child care entities including Keystone Stars services.
- Head Start/ Early Head Start of the Lehigh Valley -CSC operates the nation's early childhood and family development program serving economically disadvantaged, most vulnerable families birth to age five. Its mission is to ensure the school readiness of children, and family stability by providing comprehensive programming in addition to education, such as health, nutrition, mental wellness, disability, and family / parent engagement services.
- The Early Childhood Institute CSC provides professional development opportunities for early childhood and human service professionals on critical and current subject matter, including Trauma Awareness, Impact of Maltreatment and substance abuse on Infants, Language and Literacy Development and STEM Preschool Education.
- Preschool Scholarship and Innovation CSC operates two Education Improvement Tax Credit Funded programs. As a Preschool Scholarship Organization, we are able to provide scholarships for low-income children to attend high quality childcare and early education. The Innovation program provides funding for STEM/Innovation Labs that support 21st century learning for Allentown Head Start Children.

Message from the President

Community Services for Children has had a record year of growth! We are excited to be able to broaden our reach of services to the most vulnerable children and families, and ultimately create an even bigger impact!

We remain true to our core mission of preparing young children and their families for success in learning and in life through comprehensive, innovative and leading edge services. We continue to provide directly high-quality early childhood education and comprehensive family intervention through Early Head Start, Head Start and Pre-K Counts to ensure school readiness and family stability. Beginning July 2018, we were able to launch our newest line of services, operating the State of PA's Early Learning Resource Center programs in 17 counties across North East PA. The addition of the Early Learning Resource Centers (ELRC) and an expansion of Pre K Counts programming provided much of the growth, bringing our employment picture to 410 positions, office locations in 10 counties, 66 classrooms across the valley, and tripling our agency annual revenue!



Community Services for Children truly values its partnerships, understanding that we must work together in order to realize our vision for children and families. Throughout the NE region, including the Lehigh Valley, we partner with other early Learning entities to develop solutions to common challenges faced by child care providers in order to increase capacity, ensure viability and quality, and increase access for all young children. The Early Learning Resource Centers' helped to establish temporary "mobile" sites with partners such as County Assistance offices, WIC, Homeless Shelters, and Career Link Offices in order to reach underserved populations.

CSC expanded it partnerships with school districts, health care providers, social service networks and the business community, Head Start of the Lehigh Valley and Allentown School District were selected as one of 12 programs in the country to build a successful Collaboration Model, designed to strengthen alignment between preschool and kindergarten. With the support of PBS, Lehigh Valley Reads, and Air Products, CSC and ASD operated the "Summer Start" program, successfully serving preschool and kindergarten aged children, focusing on early literacy to support grade level reading achievement. Our partnership with City Center Corp brought about the development of new classrooms, and innovative approaches to learning at The Learning Hub, serving Head Start children and families. The Learning Hub expanded its community collaborations to 17 community partners – bringing unique experiences in STEM, ARTS, and Literacy to 170 very low-income children!

Our partnerships and donor support allow CSC to be innovative, and creative in addressing the most challenging issues in our community. The expansion of the Head Start Newton School, and development of an Innovation Lab, produced extraordinary early academic outcomes. Building upon our successful Early Head Start-SafeStart model, CSC created a new home visitation program, expanding its partnership with Lehigh County Office of Children and Youth to serve additional families facing substance abuse. Because of our donors, CSC will be able to award college scholarships to Head Start Alumnae- providing graduating students with a "Second Head Start" needed boost!

CSC provides **leadership** and **advocacy** on the local, state and national stage, working to address the huge challenges faced by the families we serve, such as homelessness, substance abuse, and violence. Our Early Head Start-SafeStart program serves as a national model for successful intervention in dealing with the impact of the opioid crisis on infants and toddlers, and helped to bring about increased federal funding. We are grateful for the increased funding on the federal, state and local level, as well as steadfast bipartisan support on the part of our legislative and business community!

Though we celebrate our successes, the sad fact remains that many more children still are without access to high quality education, and families are without equitable, affordable access to high-quality childcare, where and when they need it.

Community Services for Children is committed to working harder than ever to remove barriers to success. By partnering to leverage resources, advocating for change, and creating innovative approaches to reach more children and families, we can create a lasting impact.

We are thankful for all of the community support, and look forward to another great year, working together to put children first, and ensuring children and families are on their way to a brighter future!

Sincerely,

CSC

Head Start & Early Head Start of the Lehigh Valley

Head Start (HS) and Early Head Start (EHS), serving two generations, supports the cognitive, social and emotional competence of children from birth to age five. In addition to education, HS/EHS provides children and their families with health, nutrition, and family development education. Programs are responsive to each child and family's ethnic, cultural and linguistic heritage, and focus on whole-child development in the context of the family and community. HS/EHS provides early education within a comprehensive service framework that is committed to the engagement of families in the development of their children. HS/EHS recognizes parents as the child's first and most important teacher and as leaders in program governance.

Applications processed 2200+

1104 EHS/HS Funded Enrollment

Number of children in Lehigh & Northampton Counties children living below 100% of federal level.

8720

100%

- Families met program eligibility requirements
- Full enrollment throughout the program year

Students Funded in Lehigh County

677
Northampton County

427

Children age 0-5 living in poverty served by HS/EHS

The total number of children and families served 11.73



Parent Engagement Activities

- 95% of enrolled families developed individual family goal plans.
- 100% of enrolled families
 participated in the read-a-book
 initiative to promote literacy in the
 home.
- 100% of enrolled families participated in parenting education in the home.
- 99% of enrolled families participated in home visits.
- 515 fathers participated in activities to support their children's development.

EARLY HEAD START IMPACT

Early Head Start of the Lehigh Valley is a comprehensive child and family development program whose mission is to prepare children and families for success early in life. Early Head Start serves children and families in poverty, serving pregnant women, infants and toddlers ages 0-3 years. Early Head Start meets the health, safety and developmental needs of children. Early Head start, like Head Start supports the success of both generations by working closely with parents.

The program provides intense early intervention, child abuse prevention and family supports. CSC's Early Head Start program is provided through a home visitation model or a therapeutic classroom model of service.

CSC provides National and Local leadership consulting on program development, supporting impacted families, and providing resources and referral to local centers of excellence.

Children Receiving Well-Care - HS/EHS

- Physical Exams 97%
- Dental Exams 94%
- Immunizations 94%



School Readiness - HS/EHS

96% of families
 report that the program
 helped them understand
 the importance of
 attendance.



- 94% of families report the program provided activities that help their children prepare for Head Start or school.
- 97% of families report they trust the program to help their child grow and learn.
- 93% of kindergarten eligible children were registered on-time. (HS only)

Parent and Program Partnership -HS/EHS

- 94% of families report they feel comfortable sharing the challenges they have as parents with the program staff.
- 96% of families report the program tries to meet their family's specific needs.
- 94% of families report they are encouraged to become involved in helping to improve the program.

Early Head Start Childhood Development Outcomes Children who are proficient at age 3











Social & Emotional Development

Language & Literacy Development

Physical Well Being & Motor Development

Approaches Toward Learning Cognition & General Knowledge

Early Learning Resource Centers



Community Services for Children's vision for the Early Learning Resource Center is a single entry point for families, early learning providers, and communities to gain information and access services that support children and their families with the ultimate goal of improving quality, accessibility and affordability of early learning in Pennsylvania.

Each of our regional Early Learning Resource Centers is a hub of information for all early learning-related services that benefit a child's development -- health, education, social and behavioral. Each Early Learning Resource Center is designed to be customer-focused, efficient, integrated, and comprehensive. By fully supporting parent's choices, families are offered a full array of comprehensive supports and programs.

REGIONS & COUNTIES SERVED









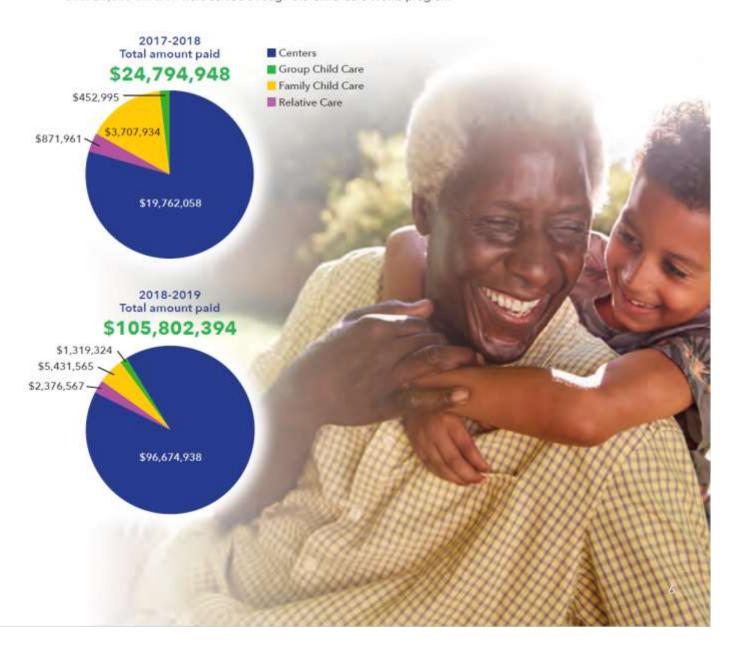


Early Learning Resource Centers

2018-2019 Program Highlights and GROWTH

In its first year of operation...

- 2,859 families received 7,358 referrals to needed community resources.
- · \$5 million in grant funds awarded to 624 child care providers for quality improvements and staff retention
- 178 child care providers increased their STAR level, 48% of those moved to a STAR 3 or 4
- 68 programs received additional, individualized training and support as requested by the Office of Child Development and Early Learning (OCDEL) Bureau of Certification
- \$105.8 million in subsidies were paid to child care providers to support children of working families.
- Over 20,000 children were served through the Child Care Works program



Partnership & Innovation



CSC collaborates

with 11 school districts, health care providers, social service agencies and thousands of community care providers to achieve our mission. In Partnership with
Lehigh County Children
and Youth, SAFESTART
at HOME provided
20 children impacted by
substance use exposure
and maltreatment with
a therapeutic home
visitation program.

The Innovative Learning Approaches offered by CSC promote the development of 21st Century Skills; creativity, collaboration, critical thinking and communication. All approaches seek to support children in gaining strong executive functioning in conjunction with age appropriate curricular content that leads to future learning and success.

- The Innovation lab provides a technology rich environment that promotes the exploration of natural phenomena.
 Children explore a variety of tools that enhance their understanding of the world and support an inquiry based learning approach.
- The Newton School offers an educational experience grounded in Science, Technology, Engineering and Math. Utilizing
 the engineering process and scientific method in combination with a project based approach; children investigate real
 world problems and work together to create meaningful solutions.
- Arts integration utilizes fine arts to support the integration of curricular content. Children experience and create
 dance, theater, music and visual arts to express themselves artistically with increased attention to communication and
 collaboration.
- Literacy focused classrooms allow for the implementation of an additional literacy curriculum to enhance the growth of language and literacy behaviors resulting in vocabulary development, phonological awareness as well as strong verbal and written communication, all of which are foundations for future reading success.
- Early Head Start Therapeutic centers provide state of the art spaces where infants and toddlers who have experienced
 early trauma receive therapeutic interventions that promote healing and remediation of the effects of substance exposure
 and child maltreatment. Parents participate in psychosocial activities that support recovery and aid in the development of
 critical parenting skills. This innovative program operates in partnership with child welfare to best meet the holistic needs
 of the child and their family.

Partnership & Innovation

Public Schools/Head Start
Collaboration Demonstration
Project, a first of its kind, to
improve alignment and
partnership between Head Start
and Allentown School District





The Learning Hub, a state of the art early learning community center serving 110 children and families in Center City Allentown!

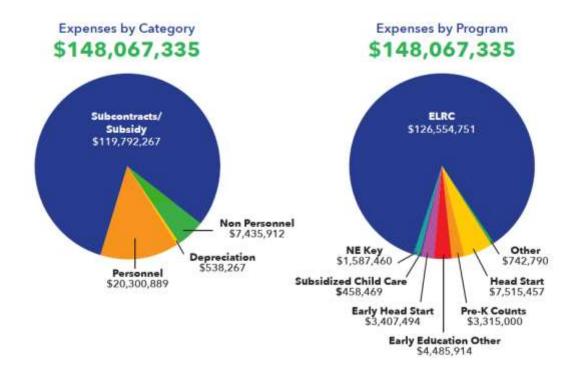


Each Early Learning Resource Center Region utilizes mobile office sites within the community. Our partner agencies provide space for us to meet with families and childcare providers in locations that may be more accessible and convenient for them. Mobile offices welcome walk-ins during regularly scheduled hours or by appointment.



Summary of Audited Financials

In-Kind	108,848	0.1%	108,848	0.2%
Other Local Funding	447,529	0.3%	491,675	1.0%
Contributions/Fund Raising	297,670	0.2%	233,141	0.5%
-oundations	138,900	0.1%	111,560	0.29
Other Local Funding Non-Government	40,000	0.076	40,000	0.17
Children & Youth	1,405,159 40,000	0.9%	959,674 40,000	1.99
Local	27/22/02/0	2022		
PA Office of Child Development & Early Learning	135,635,214	90.8%	38,033,742	73.79
State PA Dept of Education	631,500	0.4%	623,866	1.29
Government Federal Dept of Health & Human Services	\$10,717,211	7.2%	\$10,916,324	21.29
Revenue - Funding Source	2018-19 Fiscal Year	%	2017-18 Fiscal Year	9/



Account Title	18-19 Budget	18-19 Actual	19-20 Budget
ederal Head Start/Early Head Start			
Personnel	5,590,676	5,593,345	6,044,402
Fringe Benefits	2,346,081	2,348,023	2,645,895
Travel	293,300	293,158	273,845
Professional Fees	56,690	56,550	68,283
Supplies	692,917	687,566	264,372
Other	322,803	323,909	282,540
Renovations	77,430	77,430	202,540
Indirect Overhead	1,543,405	1,542,970	1,588,916
deral Head Head Start/Early Head Start	10,923,302	10,922,951	11,168,253
tate, Local, Private Early Childhood			
Personnel	3,587,252	3,585,818	3,827,393
Fringe Benefits	1,488,739	1,485,835	1,688,146
Travel	52,302	52,655	43,956
Professional Fees	108,142	109,455	93,488
Supplies	1,114,293	1,112,953	723,616
Other	329,069	320,183	321,206
Indirect Overhead	1,101,832	1,105,454	1,110,509
nkind	108,852	108,848	0
ate, Local, Private Childhood	7,890,481	7,881,201	7,808,314
nild Care Subsidy			
Personnel	18,831	18,315	14,854
ringe Benefits	5,943	5,837	5,673
Subcontracts/Subsidy	453,292	430,308	361,065
ndirect Overhead	4,122	4,009	3,408
nild Care Subsidy	482,188	458,469	385,000
orth East Regional Key			
Personnel	316,556	320,138	0
ringe Benefits	107,553	108,032	0
ravel	41,008	41,005	0
Professional Fees	187,416	189,696	0
Supplies	91,547	91,546	0
Subcontracts/Subsidy	656,953	656,950	0
Other	7,092	7,090	
Other Indirect Overhead	179,335	173,003	0
ey	1,587,460	1,587,460	0
arly Learning Resource Center	2525	2 222 222	0202223
Personnel	3,537,288	3,595,397	4,057,108
Fringe Benefits	1,196,677	1,191,374	2,068,740
Travel	110,014	82,325	96,944
Professional Fees	1,213,779	1,156,638	1,054,267
Supplies	351,784	311,054	34,092
Subcontracts/Subsidy	123,579,805	118,613,763	116,022,826
Other	651,298	600,295	670,124
Renovations	3,769	3,768	0
Indirect Overhead	998,840	1,000,137	1,172,121
arly Learning Resource Center	131,643,254	126,554,751	125,176,222

Donations and Grants

July 1, 2018 - June 30, 2019

\$50,000 and above

Air Products, Inc.
PPL Corporation
The Estate of James Coker, Ur.
United Way of the Greater
Lehigh Valley

\$25,000 - \$50,000

Capital Blue Cross Julius and Kathryn Hommer Foundation The Century Fund

\$5,000-\$10,000

Foundation

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HM Life Insurance Company
Mr. and Mrs. John Strong
Philadelphia Indemnity Insurance Co.
PNC Bank
PNC Financial Services Group
Sara George
Two Rivers Health and Wellness

Wells Fargo

\$1,000-\$5,000

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Our Mission

Prepare young children and their families to succeed in learning and in life through innovative, comprehensive, leading-edge services.

Our Vision

CSC exemplifies excellence in early learning, providing inspiration and leadership that engages our communities to put children first.

